



Great Service CAN Get Even Better!

Our PREFERRED SERVICE package offers valuable pricing discounts coupled with “Best of Staffing” services.

Insiders know that not all staffing requests are created equal. Even at PACE, clients who use us exclusively get certain services that others don’t — dedicated resources, customized recruiting, unbiased hiring advice and HR consultations each step of the way!

Here’s why... **Exclusive listings generate true partnerships, and shared commitment to hiring results.** We get access to your time and attention. You get to focus on what you do best — selecting candidates who are “the right fit.”

Exclusive listings are not just good for business, they improve our customers’ hiring results!

☛ <u>Our Regular Great Service</u>	☛ <u>Our PREFERRED SERVICE Package</u>
• Multiple recruiters working on MANY requests	• Dedicated recruiters working on YOUR request
• Broad, multi-profile recruiting processes	• Customized candidate profiling and recruiting
• Screening focused on getting qualified candidates to you quickly	• Screening focused on the “ right fit ”

Your CFO will appreciate that PREFERRED SERVICE fees are reduced by 15%.

BETTER SERVICE — LESS COST!

See reverse for Q&A...

“That human connection between jobs and people for over 40 years.”



Local. Trusted. Committed to Making a Difference.

425-637-3312 ■ www.pacestaffing.com



Q. What do you consider an exclusive listing?

A. An “exclusive” listing is any request that you are not posting on your own, or listing with a competitive service.

Q. If I have already posted my opening on a job board, can I still do Preferred Service?

A. Yes. Send us the candidates you receive from your posting and we’ll screen them on your behalf just like we do the candidates we directly source.

Q. What if you can’t find the candidate we need?

A. You’re never backed into a corner. All PREFERRED SERVICE agreements have an activation period — for example, 1-2 weeks — after which the agreement no longer applies, and you are free to use other resources to complete your recruit.

After a preliminary review of the marketplace, we’ll let you know immediately if we don’t think we can find the candidate you need in the time frame required, releasing you from the exclusivity requirement.

Q. Does your PREFERRED SERVICE program work for both direct hire and temporary roles?

A. Yes. In a temporary role, the PREFERRED SERVICE discount is calculated as 15% of that portion of your bill rate which represents your service fee!

For direct hire fees, the 15% discount is taken off the full service fee. For example, if the fee is \$8000 it will be reduced by \$1,200 to \$6,800.

Q. Do I need to sign a PREFERRED SERVICE agreement?

A. Our PREFERRED SERVICE agreement is simple. Confirm via email or phone that your request for staff is exclusive with us and we’ll take it from there. No need to sign anything.



To learn more about PREFERRED SERVICE and how PACE can help you achieve better hiring results while taking the strain off your recruiting budget, call our Partner Solutions team at 425-637-3312, or email us at infodesk@pacestaffing.com

Ask us about our *HiringSmart* Tool Kit which offers an Interviewing Guide *PLUS* our latest e-book on “Hiring Right.”



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